EXTENDED TO MAY 15, 2019

Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2017
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service ▶ Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information. 2018 A For the 2017 calendar year, or tax year beginning JUL 1, 2017 and ending JUN 30, D Employer identification number Check if applicable: C Name of organization Address change SACRAMENTO TREE FOUNDATION Name change 94-2825234 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final 924-8733 191 LATHROP WAY, SUITE D (916)2,300,402. City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ Amende 95815 SACRAMENTO, CA H(a) Is this a group return Applica-F Name and address of principal officer: RAY TRETHEWAY Yes X No for subordinates? H(b) Are all subordinates included? Yes No SAME AS C ABOVE I Tax-exempt status: X 501(c)(3) __ 501(c) () ◀ (insert no.) L 4947(a)(1) or 527 If "No," attach a list. (see instructions) J Website: ► WWW.SACTREE.COM **H(c)** Group exemption number ▶ Other K Form of organization: X Corporation Trust Association L Year of formation: 1982 M State of legal domicile: CA Part I Summary Briefly describe the organization's mission or most significant activities: TO BUILD HEALTHY, LIVABILITY Governance COMMUNITIES BY GROWING THE BEST REGIONAL URBAN FOREST IN THE NATION. 2 Check this box Fig. if the organization discontinued its operations or disposed of more than 25% of its net assets. 23 Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VIALOR) ey General's Office 23 4 Activities & <u>34</u> Total number of individuals employed in calendar year 2017 (Part V, line 2a) ... 5 2033 Total number of volunteers (estimate if necessary) 6 0. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 <u>o.</u> b Net unrelated business taxable income from Form 990-T, line 34Registry of Charitable Trusts **Prior Year Current Year** 840,772. 796,243. Contributions and grants (Part VIII, line 1h) Revenue 1,218,575. ,278,508. Program service revenue (Part VIII, line 2g) 3,355. 64,906. 3,793. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 98,871. 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 2,127,608. 2,177,415. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 0. Ō. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0 0. Benefits paid to or for members (Part IX, column (A), line 4) 1,081,376. 1,419,305. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25)

165,596. 708,363. 875,881. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 1,789,739. 2,295,186. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 337,869. -117,771. 19 Revenue less expenses. Subtract line 18 from line 12 Assets or Balances **Beginning of Current Year End of Year** 2,050,333. 1,918,747. 20 Total assets (Part X, line 16) 744,968. 646,934. 21 Total liabilities (Part X, line 26) ₹₹ 22 Net assets or fund balances. Subtract line 21 from line 20 1,403,399. 1,173,779. Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sign RAY TRETHEWAY, EXECUTIVE DIRECTOR Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature Check 05/13/19 P00027123 Paid DARLA A. COLSON DARLA A. COLSON self-employed 68-0037990 Preparer Firm's EIN Firm's address 2880 GATEWAY OAKS DR, STE 100 Use Only SACRAMENTO, CA 95833 Phone no. 916-646-6464

J No

X Yes

May the IRS discuss this return with the preparer shown above? (see instructions)

| | rt III Statement of Program Service Accomplishments |
|----|--|
| Га | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| • | EDUCATE AND COORDINATE THOUSANDS OF VOLUNTEERS ANNUALLY TO PLANT AND |
| | CARE FOR SHADE TREES IN THEIR HOME YARDS, SCHOOL YARDS, PARKS AND |
| | OTHER PUBLIC SPACES; CARE FOR AND MONITOR 2-3,000 NATIVE OAK |
| | SEEDLINGS; TEACH OVER 1,500 YOUTH ABOUT THE IMPORTANCE OF TREES AND |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| _ | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 956,060 • including grants of \$) (Revenue \$ 744,131 •) |
| | SACRAMENTO SHADE: THROUGH A LONG-STANDING PARTNERSHIP WITH THE |
| | SACRAMENTO MUNICIPAL UTILITY DISTRICT, THE SACRAMENTO TREE FOUNDATION |
| | IN FISCAL YEAR 2018 PROVIDED OVER 6,000 FREE SHADE TREES TO RESIDENTS |
| | IN SACRAMENTO COUNTY TO MAXIMIZE THEIR ENERGY SAVINGS AND CARBON |
| | REDUCTION. AS PART OF THE SHADE TREE PROGRAM, THE RESIDENTS RECEIVED |
| | VALUABLE INFORMATION ON HOW TO PLANT AND CARE FOR THEIR TREES. IN |
| | ADDITION, WE PROVIDED OVER 4,000 SHADE TREES THROUGH OUR NEIGHBORWOODS |
| | PROGRAMMING FOR PUBLIC SPACES, SUCH AS PARKS, SCHOOLS AND STREETS TO |
| | REDUCE THE URBAN HEAT ISLAND EFFECT, REDUCE STORM WATER RUNOFF, IMPROVE |
| | AIR QUALITY, PROVIDE SHADE, INCREASE PROPERTY VALUES, AND IMPROVE |
| | PUBLIC HEALTH OUTCOMES AND BEHAVIORS. THE TREES WERE PLANTED WITH THE |
| | HELP OF VOLUNTEERS AND THE EXPERT STAFF AT THE SACRAMENTO TREE |
| 4b | (Code:) (Expenses \$ 488,330 · including grants of \$) (Revenue \$ 458,329 ·) |
| | OUR NATURE PROGRAM WORKS TO REPLENISH AND SUSTAIN THE NATIVE FLORA AND FAUNA OF SACRAMENTO COUNTY BY REPLANTING AND PROTECTING NATIVE TREES |
| | AND WOODLANDS. THROUGH PARTNERSHIPS WITH THE COUNTY OF SACRAMENTO AND |
| | PRIVATE DEVELOPERS, THE SACRAMENTO TREE FOUNDATION IN FISCAL YEAR 2018 |
| | PLANTED MORE THAN 1500 NATIVE TREES TO MITIGATE FOR TREE REMOVAL AND |
| | MAINTAINED OVER 4,000 TREES. THE TREES WERE PLANTED AND CARED FOR WITH |
| | THE HELP OF HUNDREDS OF VOLUNTEERS AND THE EXPERT STAFF AT THE |
| | SACRAMENTO TREE FOUNDATION. |
| | |
| | |
| | |
| | 200 500 |
| 4c | /\\\/\\\/\\\\/\\\\/\\\\\\ |
| | FOLLOWING ARE SPECIFIC EXAMPLES OF OUR PROGRAMS: STF MANAGES IN-DEPTH |
| | TECHNICAL STUDIES IN PARTNERSHIP WITH REGIONAL AND NATIONAL GOVERNMENT AGENCIES TO INCREASE THE SCIENTIFIC UNDERSTANDING OF THE BENEFITS OF |
| | THE URBAN FOREST. |
| | WITH OUR HELP, NEIGHBORHOODS DEVELOP LOCAL PARTNERSHIPS, ORGANIZE |
| | PROJECTS, AND BECOME EMPOWERED TO ENHANCE THEIR TREES AND LANDSCAPES. |
| | WE PROVIDE EDUCATIONAL MATERIALS, TRAINING, PRACTICAL TOOLS, AND |
| | LOGISTICAL SUPPORT TO DEVELOP AND MAINTAIN THE LOCAL SKILLS AND FOCUS |
| | NEEDED TO BUILD TRULY GREAT NEIGHBORHOOD TREE PROGRAMS AND GROUPS. |
| | IN FY 2018, MORE THAN 25 VOLUNTEERS HARVESTED OVER 7000 ACORNS FROM |
| | NATIVE OAK AND OTHER TREES. THESE ACORNS ARE USED FOR THE SEED TO |
| | SEEDLING PROGRAM, AS WELL AS THE NATURE MITIGATIONS PROGRAM. |
| 4d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ 21,861 • including grants of \$) (Revenue \$ 5,699 •) |
| 4e | Total program service expenses 1,803,838. |

Form 990 (2017) SACRAMENTO T Part IV Checklist of Required Schedules

| | | | Yes | No |
|----|--|------------|-----|-------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | x |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | x | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| C | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| đ | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | х | |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | X |
| | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | х |
| | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | v |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | <u>X</u> |
| | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | Х |
| | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | Х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | |
| | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | _ | | v |
| | complete Schedule G, Part III | 19 Earm | 990 | X (2017) |

Form 990 (2017) SACRAMENTO TREE FO Part IV Checklist of Required Schedules (continued)

| | | | Yes | |
|----------|--|-------------|--------------|--------------|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | | Х |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | İ |
| | Schedule K. If "No", go to line 25a | 24a | | х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| ď | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | 2-74 | | |
| 200 | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | x |
| h | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | 25a | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 056 | | x |
| ne. | | 25b | | |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? /f "Yes," | | | _V |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | ٠,, |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | n selections | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | 3.7 | SCALL. |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | X | |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | Х |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | X | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?// "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | — | | |
| - | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | <u> </u> | | <u> </u> |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | х | |
| | The second secon | , 50 | 000 | |

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| Form | 990 (2017) SACRAMENTO TREE FOUNDATION | 94-2825 | 234 | : P | age 5 |
|------|---|---|---------|------------|---------------------------------|
| | rt V Statements Regarding Other IRS Filings and Tax Compliance | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | | |
| | | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a 15 | | :11. .5 | - |
| b | | 1b (| | | L |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and re | eportable gaming | | | |
| | (gambling) winnings to prize winners? | | 1c | X | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | 14.6 | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a 34 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns | ns? | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule | 0 | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other | authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial | account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country: ▶ | | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | ccounts (FBAR). | PWF. | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | ction? | 5b | | X |
| С | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | 5с | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | ne organization solicit | 1 | | |
| | any contributions that were not tax deductible as charitable contributions? | | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | ions or gifts | | | |
| | were not tax deductible? | | 6b | | <u> </u> |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | 1000 | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and set | vices provided to the payor? | 7a | X | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | ****************************** | 7b | X | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w | as required | | | |
| | to file Form 8282? | | 7c | <u> </u> | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of | ontract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | act? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | orm 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | ation file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | 8 | | X |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | *************************************** | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | *************************************** | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | |
| а | Gross income from members or shareholders | 11a | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | |
| | amounts due or received from them.) | 11b | 1360 | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | 3 5 7 6 | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | 1 | | Żąży - |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | Ī | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | F.F.S | |
| | organization is licensed to issue qualified health plans | 13b | | | 70 (*** 934 (***) 2 (#45) |
| С | Enter the amount of reserves on hand | 13c | | | K. |
| 14a | Did the engagination of the control | | 14a | 1 | X |
| h | If "Vas " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedul | | 1 4 41 | t | |

SACRAMENTO TREE FOUNDATION Form 990 (2017) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. $\overline{\mathbf{X}}$ Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 23 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 23 b Enter the number of voting members included in line 1a, above, who are independent 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision Х of officers, directors, or trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or X more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? X 8a **b** Each committee with authority to act on behalf of the governing body? X 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the X organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. X 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? X 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done X 12c Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official X 15a Other officers or key employees of the organization X If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure

| 17 | List the states with which a copy of this Form 990 is required to be filed | ▶(| 7 | Α |
|----|--|----|---|---|
| | | | | |

Another's website

Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

Own website X Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial

statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records:

SACRAMENTO TREE FOUNDATION - (916)924-8733 191 LATHROP WAY, SUITE D, SACRAMENTO, CA 95815

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | | | | C) | | | (D) | (E) | (F) |
|-------------------------------------|------------------------|--------------------------------|-----------------------|----------|--------------|--|--------|----------------------|---------------------------|------------------------------|
| Name and Title | Average | | not c | | more | than | | Reportable | Reportable | Estimated |
| | hours per week | | | | | is bot or/trus | | compensation from | compensation from related | amount of other |
| | (list any | ģ | | | | | | the | organizations | compensation |
| | hours for | gie | | | | pa | | organization | (W-2/1099-MISC) | from the |
| | related | stee | rustee | | | bensa | | (W-2/1099-MISC) | | organization |
| | organizations below | ual tru | ional 1 | | ploye | t com | | | | and related organizations |
| | line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | Organizations |
| (1) RYAN HOOPER | 1.00 | | | | | | | | | |
| PRESIDENT | | X | | Х | | | | 0. | 0. | 0. |
| (2) JANINE BERA | 1.00 | | | | | | | | | |
| VICE PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (3) STEVE JOHNS | 1.00 | | | | | | | | | |
| INTERIM TREASURER | | X | | Х | | <u> </u> | | 0. | 0. | 0. |
| (4) MELISSA WILLIAMS | 1.00 | | | | | | | | | |
| SECRETARY | | X | | Х | L | | | 0. | 0. | 0. |
| (5) CHRISTI BLACK-DAVIS | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | <u> </u> | | <u> </u> | | | 0. | 0. | 0. |
| (6) MICHELLE SMIRA BRATTMILLER | 1.00 | | | | | | | 1 | _ | _ |
| BOARD MEMBER | | Х | ļ | L | | <u> </u> | | 0. | 0. | 0. |
| (7) JOHN COSTA | 1.00 | | | | | | | | | |
| BOARD MEMBER | 1 | Х | L | | L_ | | L | 0. | 0. | 0. |
| (8) ROGER DICKINSON | 1.00 | | | | İ | | | | _ | |
| BOARD MEMBER | 1 00 | X | | <u> </u> | <u> </u> | <u> </u> | _ | 0. | 0. | 0. |
| (9) ERIC DOUGLAS | 1.00 | ., | | | | | | | _ | • |
| BOARD MEMBER | 1 00 | X | | | <u> </u> | | _ | 0. | 0. | 0. |
| (10) DELLA GILLERAN | 1.00 | . , | | | İ | | | | _ | _ |
| BOARD MEMBER | 1.00 | X | | | - | | - | 0. | 0. | 0. |
| (11) ALLISON HARRIS BOARD MEMBER | 1.00 | x | | | | | | 0. | 0. | 0. |
| (12) STEVE HARRIMAN | 1.00 | ^ | | \vdash | ┝ | ⊢ | ┝ | V • | V • | <u> </u> |
| BOARD MEMBER | 1.00 | X | | | | | | 0. | 0. | 0. |
| (13) JOHN LANE | 1.00 | | | | | | | | | |
| BOARD MEMBER | | x | | | 1 | | | 0. | 0. | 0. |
| (14) CHARLES METZINGER | 1.00 | | | <u> </u> | | | | | | |
| BOARD MEMBER | | X | | | | | | 0. | 0. | 0. |
| (15) ALISON MORA | 1.00 | | | Г | l | | Т | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (16) TOM ROTELLI | 1.00 | | | | | | | | | |
| BOARD MEMBER | | X | | | | | | 0. | 0. | 0. |
| (17) JEAN SHAW | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | L | | | 0. | 0. | 0. |

| Part VII Section A. Officers, Directors | | ploy | ees | _ | | ighe | st (| Compensated Employe | es (continuea) | | |
|--|-----------------------|--------------------------------------|--------------|----------|--------------|------------------------------|--------------|---|------------------------------|----------------|----------------------|
| (A) | (B) | | | | C) | _ | | (D) | (E) | | (F) |
| Name and title | Average | Position (do not check more than one | | | | than | | | Reportable | | Estimated |
| | hours per week | | | | | is bo or/trus | | | compensation | | amount of |
| | (list any | . . | 1 | | I | 1 | Ė | from the | from related organization | | other compensation |
| | hours for | trustee or director | | | | | | | (W-2/1099-MI | | from the |
| | related | 0 e | age | | ļ | sate | | (W-2/1099-MISC) | (** 2, 1000 1111 | 00, | organization |
| | organizations | truste | al true | | ag | mper | | (** = ********************************* | | | and related |
| | below | Individual | tution | Officer | Key employee | Highest compensated employee | ية ا | | | | organizations |
| | line) | Indiv | inst | € | Key | 돌 | 퉏 | | | | |
| (18) ROBERT SHERRY | 1.00 | . | | | | | | | | 0 | 0 |
| BOARD MEMBER (19) JEREMY SPENCER | 1.00 | X | ┢ | | ┝ | ╁ | ├ | 0. | | 0. | 0. |
| BOARD MEMBER | 1.00 | x | | | 1 | | | 0. | | 0. | 0. |
| (20) JEFF TOWNSEND | 1.00 | 1 | | | ┢ | ╁ | | | | - | |
| BOARD MEMBER | | \mathbf{x} | | | l | | | 0. | | 0. | 0. |
| (21) CAROL VAN BRUGGEN | 1.00 | † | | | | T | T | , | | | |
| BOARD MEMBER | | X | | | l | | | 0. | | 0. | 0. |
| (22) JOHN WEBRE | 1.00 | | | | | | | | | | |
| BOARD MEMBER | | X | | | | | | 0. | | 0. | 0. |
| (23) CAYLYN WRIGHT | 1.00 |] | | | 1 | | | | | _ | _ |
| BOARD MEMBER | 40.00 | X | _ | | _ | | <u> </u> | 0. | | 0. | 0. |
| (24) RAY TRETHEWAY EXECUTIVE DIRECTOR | 40.00 | 1 | | x | Į | | | 92,581. | | 0. | 18,000. |
| EXECUTIVE DIRECTOR | | | - | ^ | ┢ | ╁ | - | 92,301. | | 0. | 10,000. |
| | | 1 | | | | | | | | | |
| | | | | | t | t | H | | | | |
| | | i | | | | | | | | | |
| 1b Sub-total | | | | | | | ▶ | 92,581. | | 0. | 18,000. |
| c Total from continuation sheets to F | Part VII, Section A | | | | | | ightharpoons | 0. | | 0. | 0. |
| d Total (add lines 1b and 1c) | | | | | | | ▶ | 92,581. | | 0. | 18,000. |
| 2 Total number of individuals (including | but not limited to tl | nose | liste | ed al | bov | e) w | ho r | received more than \$100 | 0,000 of reportab | ole | _ |
| compensation from the organization | <u> </u> | | | | | | | | | | 1 |
| 0 8:11 | <i>c</i> c: 11 | | | | | | | | | ı | Yes No |
| 3 Did the organization list any former of | | | | | | | | | | | 3 X |
| line 1a? If "Yes," complete Schedule | | | | | | | | | | | 3 X |
| 4 For any individual listed on line 1a, is and related organizations greater tha | | | | | | | | | | | 4 X |
| 5 Did any person listed on line 1a recei | | | | | | | | | | | |
| rendered to the organization? If "Yes, | • | | | | • | • | Cia | ted organization of indiv | idual for 3ct viocs | , | 5 X |
| Section B. Independent Contractors | | | | | | | | | | | - 7 1 1 1 |
| 1 Complete this table for your five high | est compensated in | depe | ende | ent c | ont | ract | ors 1 | that received more than | \$100,000 of cor | npens | ation from |
| the organization. Report compensation | on for the calendary | ear e | endi | ng v | vith | or w | /ithi | n the organization's tax | year. | | |
| | A) | | | _ | | | | (B) | | | (C) |
| Name and bus | siness address | NC | INC | <u> </u> | | | _ | Description of s | services | | ompensation |
| | | | | | | | | | | | |
| | | | | | | | _ | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | <u> </u> | |
| | | | | | | | | | | | |
| 2 Total number of independent contract | ctors (including but | not lir | mite | d to | tho | se li | ster | d above) who received n | nore than | 5 5 y . | |
| \$100,000 of compensation from the | | | | 0 | 0 | 0 " | | IIIO 10001400 II | and | and Medical | |
| | | | | | | | | | | | 000 |

Form 990 (2017)

Check if Schedule O contains a response or note to any line in this Part VIII Revenue excluded from tax under sections 512 - 514 (B) Related or Unrelated Total revenue exempt function business revenue revenue Gifts, Grants ilar Amounts 1 a Federated campaigns **b** Membership dues 1b 10,252. c Fundraising events 1c d Related organizations 1d 490,558. e Government grants (contributions) 1e f All other contributions, gifts, grants, and 295,433 similar amounts not included above 104,116. g Noncash contributions included in lines 1a-1f: \$ 796,243 h Total. Add lines 1a-1f Business Code 2 a SACRAMENTO SHADE 744,131 110000 744,131 Program Service Revenue 458,329. 458,329. b MITIGATION 110000 c URBAN GREENING/EDUCATI 70,349 70,349. 110000 110000 5,699. 5,699. URBAN WOOD RESCUE f All other program service revenue 1,278,508. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 3,793 other similar amounts) 3,793. Income from investment of tax-exempt bond proceeds \triangleright 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Revenue including \$ 10,252. of contributions reported on line 1c). See 172,402. Part IV, line 18 96,417. b Less: direct expenses 75,985 75,985. c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances 37,157 26,570. **b** Less: cost of goods sold 10,587 10,587. c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a OTHER INCOME 900099 12,299. 12,299 b d All other revenue Total. Add lines 11a-11d 12,299. 2,177,415.1,290,807. 90,365. Total revenue. See instructions.

Form 990 (2017) SACRAMENTO TREE FOUNDATION 94 Part IX | Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Sect | ion 501(c)(3) and 501(c)(4) organizations must com | olete all columns. All oth | er organizations must c | omplete column (A). | |
|----------|--|----------------------------|---|--|---------------------------------|
| | Check if Schedule O contains a respon | | | | X |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 449 -44 | | | |
| | trustees, and key employees | 110,581. | 87,793. | 14,925. | 7,863. |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | 1 100 540 | 000 | 4 5 4 6 4 0 | 50.005 |
| 7 | Other salaries and wages | 1,123,549. | 892,006. | 151,648. | 79,895. |
| 8 | Pension plan accruals and contributions (include | | | | |
| _ | section 401(k) and 403(b) employer contributions) | 04 433 | 74 070 | 10 546 | C 645 |
| 9 | Other employee benefits | 94,433. | 74,972. | 12,746. | 6,715. |
| 10 | Payroll taxes | 90,742. | 72,041. | 12,248. | 6,453. |
| 11 | Fees for services (non-employees): | | | | |
| a | Management | | | | |
| b | Legal | | | | |
| _ | Accounting | | | | |
| d | Lobbying Professional fundraising convices. See Part IV. line 17 | | | 1881 | |
| e | Professional fundraising services. See Part IV, line 17 | 941. | 597. | 197. | 147. |
| f | Other. (If line 11g amount exceeds 10% of line 25, | 341. | 337. | 137. | 14/• |
| 9 | column (A) amount, list line 11g expenses on Sch O.) | 359,030. | 234,072. | 77,162. | 17 706 |
| 10 | · · · · · · · · · · · · · · · · · · · | 12,382. | 8,912. | 232. | 47,796. 3,238. |
| 12 | Advertising and promotion | 34,113. | 22,475. | 7,401. | 4,237. |
| 13 14 | Office expenses | 45,185. | 36,426. | 8,276. | 483. |
| 15 | Information technology | 43,103. | 30,420. | 0,270. | 402. |
| 16 | Royalties | 143,077. | 127,908. | 11,099. | 4,070. |
| 17 | Occupancy Travel | 143,0774 | 127,500. | 11,000. | 4,070. |
| 18 | Payments of travel or entertainment expenses | | - · · · · · · · · · · · · · · · · · · · | | |
| .0 | for any federal, state, or local public officials | i | | | |
| 19 | Conferences, conventions, and meetings | 20,741. | 9,850. | 10,891. | - w. |
| 20 | Interest | | 2,000 | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 43,938. | 42,098. | 358. | 1,482. |
| 23 | Insurance | 47,900. | 38,278. | 7,170. | 2,452. |
| 24 | Other expenses, Itemize expenses not covered | | | The Charles of the Ch | |
| , | above. (List miscellaneous expenses in line 24e. If line | | | | |
| | 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | VEHICLES | 58,025. | 57,051. | 242. | 732. |
| b | EQUIPMENT | 44,203. | 43,705. | 498. | 0. |
| С | TREES AND MATERIALS | 38,111. | 38,111. | | |
| d | MISCELLANEOUS AND OTHER | 10,582. | 10,231. | 351. | 0. |
| е | All other expenses | 17,653. | 7,312. | 10,308. | 33. |
| 25 | Total functional expenses. Add lines 1 through 24e | 2,295,186. | 1,803,838. | 325,752. | 165,596. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |
| 732010 |) 11-28-17 | | | | Form 990 (2017) |

| Pa | rt X | Balance Sheet | | | | | |
|-----------------------------|----------|--|------------|----------------------------|---------------------------------|--------------------|---------------------------|
| | | Check if Schedule O contains a response or no | te to any | / line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 1,193,596. | 1 | 694,751. | | |
| | 2 | Savings and temporary cash investments | | | 142,198. | 2 | 142,432. |
| | 3 | Pledges and grants receivable, net | | 3 | | | |
| | 4 | Accounts receivable, net | | 315,349. | 4 | 693,128. | |
| | 5 | Loans and other receivables from current and for | | | | | |
| | 1 | trustees, key employees, and highest compens | | | | | |
| | ł | Part II of Schedule L | | 5 | | | |
| | 6 | Loans and other receivables from other disqual | ified per | sons (as defined under | | | |
| | | section 4958(f)(1)), persons described in section | n 4958(d | c)(3)(B), and contributing | | 44 | |
| | | employers and sponsoring organizations of sec | tion 501 | (c)(9) voluntary | | | |
| ţ | | employees' beneficiary organizations (see instr) | . Comple | ete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | | 7 | |
| ⋖ | 8 | Inventories for sale or use | | | 126,000. | 8 | 81,589. |
| | 9 | Prepaid expenses and deferred charges | | | 16,211. | 9 | 49,580. |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D | | 457,202. | | 13.5 | |
| | ь | Less: accumulated depreciation | | 324,478. | 139,837. | 10c | 132,724. |
| | 11 | Investments - publicly traded securities | | | | 11 | |
| | 12 | Investments - other securities. See Part IV, line | | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line | | | 13 | | |
| | 14 | Intangible assets | | 14 | | | |
| | 15 | Other assets. See Part IV, line 11 | | | 117,142. | 15 | 124,543. |
| | 16 | Total assets. Add lines 1 through 15 (must equ | | | 2,050,333. | | 1,918,747. |
| | 17 | Accounts payable and accrued expenses | | | 107,834. | 17 | 130,298. |
| | 18 | Grants payable | | | | 18 | |
| | 19 | Deferred revenue | | | 539,100. | 19 | 600,733. |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete | | | | 21 | |
| ies | 22 | Loans and other payables to current and forme | r officers | s, directors, trustees, | | | |
| Ħ | | key employees, highest compensated employee | es, and o | disqualified persons. | | 11.1 | |
| Liabilities | | | | | | 22 | 40.00 |
| _ | 23 | Secured mortgages and notes payable to unrela | | | | 23 | 13,937. |
| | 24 | Unsecured notes and loans payable to unrelate | | | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | | | | | |
| | | parties, and other liabilities not included on lines | s 17-24). | Complete Part X of | | | |
| | | Schedule D | | | 646 024 | 25 | 744 060 |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 646,934. | 26 | 744,968. |
| | İ | Organizations that follow SFAS 117 (ASC 958 | | chere ▶ 🕰 and | | | |
| Ş | | complete lines 27 through 29, and lines 33 ar | | | 1,296,849. | Salvara. | 1 OFF 046 |
| a | 27 | Unrestricted net assets | | | - • | 27 | 1,055,846. |
| Ba | 28 | Temporarily restricted net assets | | 20,000. 86,550. | 28 | 24,963. 92,970. | |
| ဋ | 29 | | | | 00,330. | 29 | 34,310. |
| Ē | | Organizations that do not follow SFAS 117 (A | SC 958 |), check here ▶∟ | | 344 | |
| 8 | | and complete lines 30 through 34. | | | | | |
| ssel | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| Net Assets or Fund Balances | 31 | Paid-in or capital surplus, or land, building, or ed | | | - 100 | 31 | |
| Se | 32 33 | Retained earnings, endowment, accumulated in | | | 1,403,399. | 32 | 1,173,779. |
| | i . | Total liabilities and not assets fund balances | | | 2,050,333. | 33 | 1,1/3,//3. |
| | 34 | Total liabilities and net assets/fund balances | | | 4,030,333. | 34 | 1,710,/4/• |

| Pai | t XI Reconciliation of Net Assets | | | | | | | |
|---------|---|--------------------------------------|-------|------------------|--|--|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | X | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 7,415. 5,186. | | | | |
| 2 | | | | | | | | |
| 3 | | | | | | | | |
| 4 | , , , , , , , , , , , , , , , , , , , | | | | | | | |
| 5 | Net unrealized gains (losses) on investments | 5 | | 8,041. | | | | |
| 6 | Donated services and use of facilities | 6 | | | | | | |
| 7 | Investment expenses | 7 | | | | | | |
| 8 | Prior period adjustments | 8 | | 0 000 | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | -11 | 9,890. | | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | 1 17 | 2 770 | | | | |
| Da | column (B)) | 10 | 1,1/. | 3,779. | | | | |
| Га | t XII Financial Statements and Reporting | | | X | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | Т | Yes No | | | | |
| 1 2a | Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. | | | | | | | |
| | Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, | | | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Sch As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil Act and OMB Circular A-133? If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audits, explain why in Schedule O and describe any steps taken to undergo such audits | edule O. ngle Audit ired audit | 3a | X X | | | | |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization 94-2825234 SACRAMENTO TREE FOUNDATION Part Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, 4 city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 L An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving
 ☐ Type I. A support of the controlled by its support of the controlled by its support of the controlled by its supervised or controlled by the controlled by the controlled by the controlled b the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (iii) Type of organization (v) Amount of monetary (vi) Amount of other (i) Name of supported (ii) EIN <u>in vour governing document</u> (described on lines 1.10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| | | | • | , | | | |
|------|--|-----------------------|---|------------------------|---|---|-------------------------|
| | tion A. Public Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 730,224. | 379,504. | 649,995. | 840,772. | 796,243. | 3,396,738. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 730,224. | 379,504. | 649,995. | 840,772. | 796,243. | 3,396,738. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | 1 | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 236,083. |
| 6 | *** | | 5. 1. 2. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. | | | NOON I I | 3,160,655. |
| | Public support. Subtract line 5 from line 4. | | | | 100 100 100 100 100 100 100 100 100 100 | | |
| | | (-) 0010 | (b) 0014 | /=\ 001E | (4) 2016 | (=) 0017 | (6) Total |
| | ndar year (or fiscal year beginning in) | (a) 2013 730, 224. | (b) 2014 379, 504. | (c) 2015 649, 995. | (d) 2016 840,772. | (e) 2017 796, 243. | (f) Total 3,396,738. |
| | Amounts from line 4 | 130,224. | 3/3,304. | 049,993. | 040,772. | 130,243. | 3,390,730. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | 660 | F 601 | 1 105 | 2 225 | 2 702 | 14 664 |
| | and income from similar sources | 660. | 5,691. | 1,185. | 3,335. | 3,793. | 14,664. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | 8,300. | 10,616. | 14,323. | 19,101. | 12,299. | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 3,476,041. |
| 12 | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 7 | ,527,422. |
| 13 | First five years. If the Form 990 is for | the organization's | s first, second, thir | d, fourth, or fifth ta | ax year as a sectio | n 501(c)(3) | |
| | organization, check this box and stop | | | | | | > |
| Sec | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| 14 | Public support percentage for 2017 (| line 6, column (f) d | ivided by line 11, c | column (f)) | | 14 | 90.93 % |
| 15 | Public support percentage from 2016 | Schedule A, Part | II, line 14 | | | 15 | 91.10 % |
| | 33 1/3% support test - 2017. If the | | | | | nore, check this bo | x and |
| | stop here. The organization qualifies | as a publicly supp | orted organization | ١ | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ▶ X |
| b | 33 1/3% support test - 2016. If the d | organization did no | ot check a box on I | | | | |
| | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | • | • | _ | |
| L | | | | | | | |
| D | 10% -facts-and-circumstances tes | • | | | | | |
| | more, and if the organization meets the | | | | | | |
| | organization meets the "facts-and-circ | | • | • | , | | |
| 18 | Private foundation. If the organization | n did not check a | box on line 13, 16 | a, 16b, 17a, or 17t | o, check this box a | | 000 EZ) 0017 |

Schedule A (Form 990 or 990-EZ) 2017 SACRAMENTO TREE FOUNDATION [Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to

| Sec | ction A. Public Support | siow, piease com | piete Fart II.) | | | | |
|-----------|--|---|----------------------|----------------------|---------------------|--------------------|-----------------|
| | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| | Gifts, grants, contributions, and | | | | 1 | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | 1 | | | |
| | formed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7 8 | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| t | Amounts included on lines 2 and 3 received | | | | | | |
| | from other than disqualified persons that exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | | | | | |
| C | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c from line 6.) | | | | | | |
| <u>Se</u> | ction B. Total Support | | | | • | | |
| | ndar year (or fiscal year beginning in) | (a) 2013 | (b) 2014 | (c) 2015 | (d) 2016 | (e) 2017 | (f) Total |
| | Amounts from line 6 | | | | | | ļ |
| 10a | Gross income from interest, dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | 1 | | |
| | and income from similar sources | | | | | | |
| t | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | • | - |
| | acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | 1 |
| | activities not included in line 10b, whether or not the business is | | | | | | |
| | regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | <u> </u> | | 1 | | 1 |
| 14 | First five years. If the Form 990 is for | the organization' | s first, second, thi | rd, fourth, or fifth | tax year as a secti | on 501(c)(3) organ | ization, |
| _ | check this box and stop here | | | | | | <u></u> |
| | ction C. Computation of Publi | • | | | | | |
| | Public support percentage for 2017 (li | | | | | 15 | % |
| | Public support percentage from 2016 | | | | | 16 | % |
| | ction D. Computation of Inves | | | | | T.=T | |
| | Investment income percentage for 20 | | | | | 17 | % |
| | Investment income percentage from 2 | | | | | 18 | 17 is not |
| 198 | 33 1/3% support tests - 2017. If the | | | | | | |
| | more than 33 1/3%, check this box ar | - | - | • • | | | |
| Ľ | 33 1/3% support tests - 2016. If the | • | | | · | | [] |
| 00 | line 18 is not more than 33 1/3%, che | | | • | | • | ' ··········· 【 |

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|-------------|--------------------------|-------------------|
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| Pa | rt IV Supporting Organizations (continued) | | | |
|-----|---|------------|----------|--|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| c | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | 3,3165 | King vija a |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | 100 March 100 Ma |
| | controlled the organization's activities. If the organization had more than one supported organization, | | A | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | a Paka Mil | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | 150.4 | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions | s). | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in | structions | s). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | 1.5 | | \$18 T |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | 9 |
| | how the organization was responsive to those supported organizations, and how the organization determined | | PRESERVE | In the |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | 20,20 IT 15 |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | NA JEST | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | A 1 | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | A-4xx- | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Schedule A (Form 990 or 990-EZ) 2017 SACRAMENTO TREE FOUNDATIO | Schedule A (Form 990 or 990-FZ) 2017 | SACRAMENTO | TREE | FOUNDATION |
|--|--------------------------------------|------------|------|------------|
|--|--------------------------------------|------------|------|------------|

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting | ng Org | anizations | |
|------|---|------------|--------------------------------|---|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | ng trust | on Nov. 20, 1970 (explain in P | art VI.) See instructions. A |
| | other Type III non-functionally integrated supporting organizations must co | omplete | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | (3/6) | - APG 4470 5 | |
| | instructions for short tax year or assets held for part of year): | | | Andrea III II II II II II II II II II II II I |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | _ 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | lly integr | ated Type III supporting organ | nization (see |
| | instructions) | | ., 5 | • |

Schedule A (Form 990 or 990-EZ) 2017

| Pai | rt V Type III Non-Functionally Integrated 5 | 09(a)(3) Supporting Org | anizations (continued) | |
|------|---|--|--|---|
| Sect | ion D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish e | exempt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exe | mpt purposes of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purp | oses of supported organization | าร | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to whic | h the organization is responsiv | e | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2017 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Sect | ion E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2017 | (iii) Distributable Amount for 2017 |
| 1 | Distributable amount for 2017 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2017 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2017 | | | |
| а | | | | |
| b | From 2013 | | | |
| С | From 2014 | | | |
| d | From 2015 | | | |
| е | From 2016 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2017 distributable amount | | | |
| i | Carryover from 2012 not applied (see instructions) | [10] [10] [10] [10] [10] [10] [10] [10] | | representation a |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2017 from Section D, | 10 10 10 10 10 10 10 10 10 10 10 10 10 1 | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2017 distributable amount | | 100 | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2017, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | er line in the second of the s | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2017. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2018. Add lines 3j | | | |
| | and 4c. | Soundary Inn. of Fairn Co. | | 2 (1 to 1 to 1 to 1 to 1 to 1 to 1 to 1 t |
| 8 | Breakdown of line 7: | 2/2 | | |
| а | Excess from 2013 | | | |
| b | Excess from 2014 | The second secon | | |
| С | Excess from 2015 | | | |
| d | Excess from 2016 | E.J. W. P. STANIS | | |
| е | Excess from 2017 | | | 50 X 1 X 1 X 1 X 1 X 1 X 1 X 1 X 1 X 1 X |

Schedule A (Form 990 or 990-EZ) 2017

94-2825234 Page 8

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

SACRAMENTO TREE FOUNDATION

Employer identification number 94-2825234

| Pa | Part 1 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the | | | | | | | |
|----------|--|---|--|--|--|--|--|--|
| | organization answered "Yes" on Form 990, Part IV, lir | ne 6. | | | | | | |
| | | (a) Donor advised funds | (b) Funds and other accounts | | | | | |
| 1 | Total number at end of year | | | | | | | |
| 2 | Aggregate value of contributions to (during year) | · | | | | | | |
| 3 | Aggregate value of grants from (during year) | | | | | | | |
| 4 | Aggregate value at end of year | | | | | | | |
| 5 | Did the organization inform all donors and donor advisors in | | ised funds | | | | | |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes No | | | | | |
| 6 | Did the organization inform all grantees, donors, and donor a | | | | | | | |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose | e conferring | | | | | |
| | impermissible private benefit? | | Yes No | | | | | |
| Pa | rt II Conservation Easements. Complete if the org | ganization answered "Yes" on Form 990, | Part IV, line 7. | | | | | |
| 1 | Purpose(s) of conservation easements held by the organizat | ion (check all that apply). | | | | | | |
| | Preservation of land for public use (e.g., recreation or e | education) Preservation of a his | torically important land area | | | | | |
| | Protection of natural habitat | | tified historic structure | | | | | |
| | Preservation of open space | | | | | | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | fied conservation contribution in the form | of a conservation easement on the last | | | | | |
| | day of the tax year. | | Held at the End of the Tax Year | | | | | |
| а | Total number of conservation easements | | 2a | | | | | |
| b | - | | | | | | | |
| C | Number of conservation easements on a certified historic str | ucture included in (a) | 2c | | | | | |
| d | Number of conservation easements included in (c) acquired | after 7/25/06, and not on a historic struc | ture | | | | | |
| | listed in the National Register | | | | | | | |
| 3 | Number of conservation easements modified, transferred, re | | | | | | | |
| | year ▶ | | | | | | | |
| 4 | Number of states where property subject to conservation ea | sement is located > | | | | | | |
| 5 | Does the organization have a written policy regarding the per | riodic monitoring, inspection, handling of | <u></u> | | | | | |
| | violations, and enforcement of the conservation easements i | t holds? | Yes No | | | | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | handling of violations, and enforcing cor | nservation easements during the year | | | | | |
| | | | | | | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conserv | ation easements during the year | | | | | |
| | ▶ \$ | | | | | | | |
| 8 | Does each conservation easement reported on line 2(d) above | | | | | | | |
| | and section 170(h)(4)(B)(ii)? | | | | | | | |
| 9 | In Part XIII, describe how the organization reports conservation | | | | | | | |
| | include, if applicable, the text of the footnote to the organization | tion's financial statements that describes | s the organization's accounting for | | | | | |
| | conservation easements. | | | | | | | |
| Pai | t III Organizations Maintaining Collections o | | Other Similar Assets. | | | | | |
| | Complete if the organization answered "Yes" on Form | | THE PROPERTY OF THE PROPERTY O | | | | | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | | | | | | | |
| | historical treasures, or other similar assets held for public ext | nibition, education, or research in further | ance of public service, provide, in Part XIII, | | | | | |
| | the text of the footnote to its financial statements that descri | | | | | | | |
| þ | If the organization elected, as permitted under SFAS 116 (AS | | | | | | | |
| | treasures, or other similar assets held for public exhibition, ea | ducation, or research in furtherance of pu | ublic service, provide the following amounts | | | | | |
| | relating to these items: | | | | | | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | > \$ | | | | | |
| | (ii) Assets included in Form 990, Part X | | \$ | | | | | |
| 2 | If the organization received or held works of art, historical tre | | al gain, provide | | | | | |
| | the following amounts required to be reported under SFAS 1 | | | | | | | |
| а | Revenue included on Form 990, Part VIII, line 1 | | > \$ | | | | | |
| <u>b</u> | Assets included in Form 990, Part X | | > \$ | | | | | |

| | • | | | | | | |
|-----|---|---------------------------------------|-----------------------|---|------------------------|-----------------|------------|
| | dule D (Form 990) 2017 SACRAMEN Till Organizations Maintaining C | TO TREE FO | | | | 825234 | |
| 3 | Using the organization's acquisition, accession | | | · · · · · · · · · · · · · · · · · · · | | | |
| 3 | (check all that apply): | on, and other records, | , check any or the | tollowing that are a | i significant use of t | is collection | i iterris |
| а | Public exhibition | d | Loan or eye | hange programs | | | |
| b | Scholarly research | u | | nange programs | | | |
| C | Preservation for future generations | е | Curier | | | | |
| 4 | Provide a description of the organization's co | llections and explain | how they further t | no organization's o | vemnt nurnose in P | art YIII | |
| 5 | During the year, did the organization solicit or | • | • | • | | ait Aiii. | |
| 3 | to be sold to raise funds rather than to be ma | | | | liai assets | Yes | □ No |
| Pai | t IV Escrow and Custodial Arrang | | | | on Form 990 Part I | | 110 |
| | reported an amount on Form 990, Part | | e ii tile Organizatio | il alisweled 165 (| on i onn 990, rait i | v, iii ie 3, 0i | |
| 1a | Is the organization an agent, trustee, custodia | · · · · · · · · · · · · · · · · · · · | ry for contribution | s or other assets n | ot included | <u></u> | |
| | on Form 990, Part X? | | | | <i></i> | Yes | □ No |
| h | If "Yes," explain the arrangement in Part XIII a | | | *************************************** | | 103 | |
| - | TOS, Explain the arrangement in arrain a | and complete the folic | wing table. | | | Amount | |
| С | Beginning balance | | | | 1c | , arroarre | |
| d | Additions during the year | | | | | | |
| e | Distributions during the year | | | | | | _ |
| f | Ending balance | | | | | | |
| | Did the organization include an amount on Fo | | | | | Yes | □ No |
| | If "Yes," explain the arrangement in Part XIII. | | | | • | | |
| Pai | | | | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years bac | k (e) Four | years back |
| 1a | Beginning of year balance | 86,550. | 76,705. | 80,323 | | | 29,367 |
| b | Contributions | | | | 44,05 | 9. | 1,000 |
| С | Net investment earnings, gains, and losses | 8,041. | 11,309. | -2,037 | . 1,48 | 5. | 5,851 |
| d | Grants or scholarships | | | | | | |
| е | Other expenditures for facilities | | | | | | |
| | and programs | | | | | | |
| f | Administrative expenses | 1,621. | 1,464. | 1,581 | . 1,08 | 9. | 350 |
| g | End of year balance | 92,970. | 86,550. | 76,705 | . 80,32 | 3. | 35,868 |
| 2 | Provide the estimated percentage of the curre | ent year end balance | (line 1g, column (a | i)) held as: | | | |
| а | Board designated or quasi-endowment | • | % | | | | |
| b | Permanent endowment ▶ 100.00 | % | | | | | |
| С | Temporarily restricted endowment ▶ | % | | | | | |
| | The percentages on lines 2a, 2b, and 2c should | • | | | | | |
| 3а | Are there endowment funds not in the posses | ssion of the organizati | ion that are held a | nd administered fo | r the organization | - | |
| | by: | | | | | | Yes No |
| | (i) unrelated organizations | | | | | 3a(i) | X |
| | (ii) related organizations | | | | | 3a(ii) | X |
| þ | If "Yes" on line 3a(ii), are the related organizat | | | | | 3b | 1 |
| 4 | Describe in Part XIII the intended uses of the | | ment funds. | | | | |
| Pai | t VI Land, Buildings, and Equipm | | | | | | |
| | Complete if the organization answered | | | | | | |
| | Description of property | (a) Cost or oth | | 1 . , | Accumulated | (d) Book | value |
| | | basis (investme | ent) basis | (otner) C | lepreciation | | |
| 1a | Land | | | | | | |

Schedule D (Form 990) 2017

132,724.

132,724.

324,478.

457,202.

e Other

c Leasehold improvements

d Equipment

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

| Part VIII Investments - Other Securities. | | | | |
|--|--|---------------------------------------|---|-----------------------|
| Complete if the organization answered "Yes" (a) Description of security or category (including name of security) | on Form 990, Part IV, li (b) Book value | | 0, Part X, line 12. I valuation: Cost or end | -of-vear market value |
| (1) Financial derivatives | (b) Book value | (o) monod of | randion oot or one | or your manner raids |
| (2) Closely-held equity interests | | | | |
| (3) Other | | | · · | |
| (A) | | | | - · · · · |
| (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | 14 15 15 15 15 15 15 15 15 15 15 15 15 15 | |
| Part VIII Investments - Program Related. | 5 000 B . W. | 44 0 5 00 | 0.5 | |
| Complete if the organization answered "Yes" (a) Description of investment | on Form 990, Part IV, II (b) Book value | | u, Part X, line 13. f valuation: Cost or end | -of-vear market value |
| | (b) Book value | (c) Welliod of | Valdation. Cost of Cha | or your market value |
| (1) | | <u> </u> | | |
| (2) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | · • | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | | | | |
| Part IX Other Assets. | | | | |
| Complete if the organization answered "Yes" | | ne 11d. See Form 99 | 0, Part X, line 15. | 435 |
| TATTE CONTENTO ENTRACTATO | Description | | | (b) Book value |
| (1) INVESTMENTS - ENDOWMENT | | | . <u></u> | 96,220 28,323 |
| (2) 501 AGENCY TRUST ASSET | | | | 40,343 |
| (3) | | | | |
| (4) (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | <u> </u> | | | |
| (9) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | > | 124,543 |
| Part X Other Liabilities. | • | | | <u>. —</u> |
| Complete if the organization answered "Yes" | on Form 990, Part IV, I | ne 11e or 11f. See Fo | orm 990, Part X, line 25 | |
| 1. (a) Description of liability | | (b) Book value | | |
| (1) Federal income taxes | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | <u> </u> | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | · · · · · · · · · · · · · · · · · · · | | |
| (8) | | | | |
| (9) | .051 | · · · · · · · · · · · · · · · · · · · | | tana i kacama |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 9 ∠5.) | | | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

| Pai | rt XI Reconciliation of Revenue per Audited Financial State | ements With | Revenue per R | eturn | • |
|----------|--|-------------------|----------------|----------|------------------------|
| | Complete if the organization answered "Yes" on Form 990, Part IV, line | 12a. | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 2,247,408. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | 2a | 8,041. | | |
| b | Donated services and use of facilities | 2b | 33,986. | | |
| C | Recoveries of prior year grants | | 60 154 | | |
| d | l Other (Describe in Part XIII.) | 2d | -68,451. | State 1 | 26 424 |
| е | Add lines 2a through 2d | | | 2e | -26,424. |
| 3 | Subtract line 2e from line 1 | | | 3 | 2,273,832. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | 1 1 | | | |
| а | | | 06 417 | | |
| b | , | | -96,417. | 1 | 06 /17 |
| С | *************************************** | | | 4c | -96,417. 2,177,415. |
| <u>5</u> | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | tomonto With | Evnences nor | Botu | |
| Pa | rt XII Reconciliation of Expenses per Audited Financial Sta | | i Expenses per | netu | 111. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line | | | I . I | 2,357,138. |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 2,337,130. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 11 | 33,986. | -1.76 | |
| a | | | 33,300. | l I | |
| b | | | | | |
| c | | 1 1 | 96,417. | 200 | |
| d | , | | | 1 1 | 130,403. |
| e | | | | 2e 3 | 2,226,735. |
| 3 | Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | 3 | 2,220,7331 |
| 4 | · · · · · · · · · · · · · · · · · · · | 4a | | | |
| a b | | | 68,451. | | |
| C | | | | 4c | 68,451. |
| 5 | | | | 5 | 2,295,186. |
| | irt XIII Supplemental Information. | <u>/</u> | | | |
| Prov | vide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any | | | 4; Part | X, line 2; Part XI, |
| | s 2d and 4b, and 1 art Air, in es 2d and 4b. Also complete this part to provide any | y additional whom | | | |
| PA | RT V, LINE 4: | | | | |
| PE | RMANENTLY RESTRICTED NET ASSETS AT JUNE | 30, 2018 | ARE INVES | TED | IN |
| PE | RPETUITY WITH THE SACRAMENTO REGION COMM | UNITY FO | UNDATION (| сом | YTINUM |
| FO | UNDATION) BASED ON AN ENDOWED AGENCY FUN | ND AGREEM | ENT MADE W | итн | THE |
| FO | UNDATION TO PROVIDE FUNDS FOR PLANNING, | CARE AND | PROTECTIO | N O | F THE |
| | CRAMENTO REGION'S URBAN FOREST. | | | | |
| | | | | | |
| PA | RT XI, LINE 2D - OTHER ADJUSTMENTS: | | | | |
| CO | ST OF DIRECT BENEFIT | | | | -67,510. |
| IN | VESTMENT MANAGEMENT FEE | | | | -941. |
| TO' | TAL TO SCHEDULE D, PART XI, LINE 2D | | | | -68,451. |

| Schedule D (Form 990) 2017 SACRAMENTO TREE FOUNDATION | 94-2825234 Page 5 |
|---|-------------------|
| Part XIII Supplemental Information (continued) | |
| PART XI, LINE 4B - OTHER ADJUSTMENTS: | 06.417 |
| SPECIAL EVENT EXPENSES | -96,417. |
| | |
| PART XII, LINE 2D - OTHER ADJUSTMENTS: | |
| SPECIAL EVENT EXPENSES | 96,417. |
| | |
| PART XII, LINE 4B - OTHER ADJUSTMENTS: | |
| INVESTMENT MANAGEMENT FEE | 941. |
| COST OF DIRECT BENEFIT | 67,510. |
| TOTAL TO SCHEDULE D, PART XII, LINE 4B | 68,451. |
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SCHEDULE G

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

SACRAMENTO TREE FOUNDATION

Employer identification number 94-2825234

| Part I Fundraising Activities required to complete this par | • Complete if the organization answe | ered "Y | es" o | n Form 990, Part IV, | line 17. Form 990-E2 | filers are not |
|---|--|--|---|--|--|---|
| Indicate whether the organization rais | e Solicitar f Solicitar g Special or oral agreement with any individual rart VII) or entity in connection with p viduals or entities (fundraisers) pursu | tion of tion of fundra (inclu- profess | non-g gover aising ding o sional t | overnment grants nment grants events fficers, directors, tru fundraising services? | stees, or Yes | |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | or cor | Did raiser sustody ntrol of utions? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | Yes | No | | | |
| | | | | | | |
| | | | | | | |
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| | | | | | | |
| | | | | | | |
| Total | | | . ▶ | | | |
| 3 List all states in which the organization or licensing. | on is registered or licensed to solicit | contrit | oution | s or has been notified | d it is exempt from re | egistration |
| | | <u>-</u> | | | | |
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Schedule G (Form 990 or 990-EZ) 2017 SACRAMENTO TREE FOUNDATION Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events NONE GOLF (add col. (a) through TREE HERO TOURNAMENT col. (c)) (event type) (event type) (total number) 176,874. 130,540. 46,334 1 Gross receipts 3,912 10,252. 6,340 2 Less: Contributions 124,200 42,422. 166,622. 3 Gross income (line 1 minus line 2) 4 Cash prizes 6,340. 3,912. 10,252. 5 Noncash prizes Expenses 6 Rent/facility costs 11,552. 9,601. 21,153. 7 Food and beverages 8 Entertainment 29,187. 17,736. 46,923. 9 Other direct expenses 10 Direct expense summary. Add lines 4 through 9 in column (d) 78,328. 88,294. 11 Net income summary. Subtract line 10 from line 3, column (d) Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes 3 Noncash prizes Direct Rent/facility costs 5 Other direct expenses Yes Yes Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) 9 Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? b If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year?

b If "Yes," explain:

| Sch | edule G (Form 990 or 990-EZ) 2017 SACRAMENTO TREE FOUNDATION 94- | -2825 | 234 | Page 3 |
|-----|--|--------------|----------------|----------|
| | Does the organization conduct gaming activities with nonmembers? | | Yes | □ No |
| | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | Yes | ☐ No |
| 13 | Indicate the percentage of gaming activity conducted in: | | | |
| a | The organization's facility | | ļ | % |
| | o An outside facility | 13b | <u> </u> | % |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |
| | Name ▶ Address ▶ | | - <u></u> - 44 | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | | Yes | □ No |
| | | | | |
| t | o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | | | |
| | of gaming revenue retained by the third party > \$ | | | |
| C | If "Yes," enter name and address of the third party: | | | |
| | Name | | | |
| | | | | |
| | Address > | **** | | |
| | | | | |
| 16 | Gaming manager information: | | | |
| | Name | | | |
| | | | | |
| | Gaming manager compensation > \$ | | | |
| | | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| | | | | |
| 17 | Mandatory distributions: | | | |
| á | a Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | <u> </u> |
| | retain the state gaming license? | | Yes | L No |
| t | b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | 1 | | |
| Б | organization's own exempt activities during the tax year \$\$\subset\$ \$ supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part II | L lines 0 | 9b 10 | h 15h |
| 1-6 | 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | 1, 111103 5, | , 30, 10 | , 10b, |
| | Too, To, and Tro, as applicable. The provide arry assistant an information control and the con | | | |
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| Schedule G | (Form 990 or 990-EZ) | SACRAMENTO | TREE | FOUNDATION | 94-2825234 | Page 4 |
|------------|--|---------------------------------------|------|------------|------------|--------|
| Part IV | (Form 990 or 990-EZ) Supplemental Infor | mation (continued) | | | | - |
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SCHEDULE L

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Attach to Form 990 or Form 990-EZ.

Open To Inspect

Open To Public Inspection

Name of the organization

(Form 990 or 990-EZ)

SACRAMENTO TREE FOUNDATION

Employer identification number 94-2825234

| | | | ILO IVEE L | | | | | | | | 434 | J # | | | |
|---------------------------------|--------------------------|--------------------------------|-----------------------|-----------------------|-----------------|-------------------------------|-------------------|---------------------|---------|-----------------|---------|-----------------------------|---------------------------------------|-----------------|--|
| Part I | Excess Bene | efit Transac | ctions (section 5 | 01(c)(| 3), sect | ion 501(c)(4), and 5 | 01(c |)(29) organizatior | ns only | /). | | | | | |
| | | | | | | art IV, line 25a or 25 | | | | | Db. | | | | |
| 1 | | |) Relationship bet | | | lified | | | | | | (d) Corrected? | | | |
| (a) Name of disqualified person | | | person and o | | | (| c) D | escription of tran | sactio | n | | | es | No | |
| | | | | | | | | | | | | + | + | | |
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| O Entors | the emerime of earl | in a surred by set | | | | | | Ale a consequence | | | | | | | |
| | | - | _ | - | | qualified persons du | _ | - | | • | | | | | |
| | | | | | | | | | | ▶ \$ | | | | | |
| 3 Enter t | ine amount of tax, | if any, on line | 2, above, reimburs | sea by | tne or | ganization | | | | > \$ | | | | | |
| Part II | l cans to and | Vor From I | nterested Per | eone | | | | | | | | | | | |
| | | | | | | | _ | | | | | | | | |
| | | | | | | , Part V, line 38a or | Forn | n 990, Part IV, lin | ie 26; | or if th | ne orga | ınizati | on | | |
| | | | 90, Part X, line 5, 6 | | 2. oan to or | | 1 | | | | V6\ Ani | oroved | | | |
| | Name of ested person | (b) Relationsh with organizati | vation of loop | | m the | (e) Original principal amount | (1 | (f) Balance due | | (g) In default? | | (h) Approved by board or | | ritten ment? | |
| WILCIC | sated person | With Organizati | on onoan | <u> </u> | ization? | principal amount | | Į. | | - | | committee: | | 11161111 | |
| | | <u> </u> | | То | From | | ļ | | Yes | No | Yes | No | Yes | No | |
| | | ļ | · | | ļ | | ļ | | | | | | | <u> </u> | |
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| Total | | | | | | > \$ | | | | 7 6 | | | | | |
| Part III | Grants or As | sistance B | enefiting Inter | reste | d Pe | rsons. | | | | | | | | | |
| | Complete if the o | organization ar | nswered "Yes" on | Form 9 | 990, Pa | art IV, line 27. | | | | | | | | | |
| (a) Na | (b) Relationship between | | | (c) Amount of (d) Typ | | | pe of (e) Purpose | | | | ose of | | | | |
| | | | interested pers | | ıd | assistance | | assistan | | | | assista | assistance | | |
| | | | the organiza | ation | | | | | | | | | | | |
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Schedule L (Form 990 or 990-EZ) 2017 SACRAMENTO TREE FOUNDATION 94-2825234 Page 2 **Business Transactions Involving Interested Persons.** Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c. (e) Sharing of (a) Name of interested person (b) Relationship between interested (c) Amount of (d) Description of organization's transaction person and the organization transaction revenues? Yes No 15,953.DELLA GILLE DELLA GILLERAN DIRECTOR - BOARD ME X Part V **Supplemental Information** Provide additional information for responses to questions on Schedule L (see instructions). SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS: (A) NAME OF PERSON: DELLA GILLERAN (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION: DIRECTOR - BOARD MEMBER (D) DESCRIPTION OF TRANSACTION: DELLA GILLERAN IS THE PRINCIPLE AT MARKETING BY DESIGN THAT HAS A MULTI-YEAR BUSINESS RELATIONSHIP WITH THE TREE FOUNDATION FOR GRAPHIC DESIGN AND PRODUCTION SERVICES. THE BOARD UNDERSTANDS THIS RELATIONSHIP HAS BEEN MAINTAINED TO RETAIN CONTINUITY AND CONSISTENCY IN OUR 'LOOK' AND BRAND FOR OUR PRINTED MATERIALS. MARKETING BY DESIGN HAS ALSO MAINTAINED A GENEROUS LEVEL OF PRO-BONO SERVICE FOR THE TREE FOUNDATION. ALSO, MARKETING BY DESIGN IS NOT THE SOLE PROVIDER FOR ALL TREE FOUNDATION DESIGN AND PRINT SERVICES.

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Attach to Form 990. ► Go to www.irs.gov/Form990 for the latest information. **Open To Public** Inspection

Name of the organization SACRAMENTO TREE FOUNDATION Employer identification number 94-2825234

| Pai | til Types of Property | | | | | | |
|-----|--|-------------------------------|--|--|----------------------------------|---------------------------------------|-----|
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1 | (d) Method of de noncash contrib | etermining | ts |
| 1 | Art - Works of art | | | | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | , | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | | | | | | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | · | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | | | | | | |
| 10 | Securities - Closely held stock | | | | | - | |
| 11 | Securities - Partnership, LLC, or | | | | | | |
| | trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | |
| | Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | |
| 15 | Real estate - Residential | | | | | | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | , | | | | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | _ | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens | | | | | | |
| 24 | Archeological artifacts | | | | | | |
| 25 | Other ► (<u>TREES/LOGS</u>) | X | 1 | 86,358 | .FMV | | |
| 26 | Other (SUPPLIES) | X | 1 | 17,759 | .FMV | | |
| 27 | Other • () | | | | | | |
| 28 | Other ► (| <u> </u> | <u> </u> | | | | |
| 29 | Number of Forms 8283 received by the organi | zation durin | g the tax year for o | contributions | | | |
| | for which the organization completed Form 82 | 83, Part IV, | Donee Acknowled | gement 29 | | | |
| | | | | | | Yes | No |
| 30a | During the year, did the organization receive b | y contributi | on any property re | ported in Part I, lines 1 thro | ugh 28, that it | | |
| | must hold for at least three years from the date | e of the initi | al contribution, and | d which isn't required to be | used for | | i : |
| | exempt purposes for the entire holding period | ? | | | | 30a | X |
| b | , | | | | | | l |
| 31 | Does the organization have a gift acceptance | | | | | 31 | X |
| 32a | Does the organization hire or use third parties | or related o | rganizations to sol | icit, process, or sell noncas | sh | | X |
| | contributions? | | | | | | |
| b | | | | | | | |
| 33 | If the organization didn't report an amount in o | olumn (c) fo | or a type of propert | y for which column (a) is cl | necked, | | |
| | describe in Part II. | | | | | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 200 |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2017

| Schedule M (Form 990) 201 | 7 SACRAMENTO | TREE | FOUNDATION | 94- | -2825234 | Page 2 |
|---------------------------------------|------------------------|-------------|--|---------------------------------------|---------------------|--------|
| Part II Supplement is reporting in I | ital Information. Prov | ide the in | formation required by Part I, lines 30b, 32b, and 33, ntributions, the number of items received, or a comb | and wh | nether the organiza | tion |
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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

2017
Open to Public Inspection

Name of the organization

SACRAMENTO TREE FOUNDATION

Employer identification number 94-2825234

| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: |
|---|
| VALUE OF THEIR URBAN FOREST; COORDINATE REGIONAL INITIATIVE (SIX |
| COUNTIES AND 22 CITIES) TO PROMOTE THE ADVANCEMENT, AND INVESTMENTS IN, |
| TREES AND URBAN FORESTRY. |
| |
| FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: |
| FOUNDATION. |
| |
| FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: |
| IN FY 2018, MORE THAN 1000 STUDENTS PARTICIPATED IN OUR SEED TO |
| SEEDLING PROGRAM. GROWING NATIVE ACORNS INTO YOUNG SEEDLINGS ON THE |
| WINDOWSILL OF CLASSROOMS INVITES YOUNG STUDENTS TO ENTER THE NATURAL |
| WORLD OF EXPLORATION, WONDER, AND EXCITEMENT. AFTER A FEW MONTHS, THESE |
| SEEDLINGS ARE TRANSFERRED BACK TO THE SACRAMENTO TREE FOUNDATION AND |
| GROWN TO A SIZE APPROPRIATE FOR REPLANTING AT SCHOOLS AND LOCAL PARKS. |
| |
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: |
| IN FY 2018 URBAN WOOD RESCUE IS OPENED FOR BUSINESS. AFTER WELCOMING |
| HUNDREDS OF GUESTS AT OUR GRAND OPENING LAST APRIL, WE NOW OFFER |
| DIMENSIONAL LUMBER AND LIVE-EDGE SLABS FOR PURCHASE. SINCE NO TREES ARE |
| HARVESTED FOR THEIR TIMBER, SACRAMENTO-GROWN WOOD IS THE MOST |
| SUSTAINABLE OPTION FOR LUMBER. COMPLETING THE LIFE CYCLE OF URBAN TREES |
| URBAN TREES ARE REMOVED FOR MANY REASONS, INCLUDING DISEASE AND PUBLIC |
| SAFETY. HISTORICALLY, THESE TREES WERE SENT TO THE DUMP, CHIPPED INTO |
| MULCH, OR CUT INTO FIREWOOD. URBAN WOOD RESCUE ACTIVELY DIVERTS THESE |
| BEAUTIFUL TREES FROM THE LANDFILL AND CONVERTS THEM INTO USABLE LUMBER |

SO THEY CAN CONTINUE PROVIDING BEAUTY AND BENEFITS TO THE COMMUNITY.

SALVAGING AND REPURPOSING THIS WOOD ADDS A NEW DIMENSION TO

SACRAMENTO'S LEGACY AS THE CITY OF TREES AND GIVES A SECOND LIFE TO OUR

TREES. ALL PROCEEDS SUPPORT THE WORK OF THE SACRAMENTO TREE FOUNDATION

- EVERY PURCHASE HELPS US ACHIEVE OUR MISSION TO BUILD HEALTHY, LIVABLE

COMMUNITIES IN THE SACRAMENTO REGION BY GROWING THE BEST URBAN FOREST

IN THE NATION!

EXPENSES \$ 21,861. INCLUDING GRANTS OF \$ 0. REVENUE \$ 5,699.

FORM 990, PART VI, SECTION A, LINE 2:

JEFF TOWNSEND IS EMPLOYED BY JACOBS. JACOBS IS UNDER CONTRACT TO PROVIDE LANDSCAPE DESIGN PLANS, SPECIFICATIONS AND ESTIMATE SERVICES FOR THE HANAMI LINE WHICH THE TREE FOUNDATION HAS COMMENCED DISCUSSIONS TO RAISE FUNDS FOR. JEFF WILL BE DIRECTED TO RECLUSIVE HIMSELF FROM ALL BOARD MATTERS CONCERNING THE HANAMI LINE.

JOHN WEBRE IS A PRINCIPLE AT DREYFUSS BLACKFORD WHO HAS ENTERED INTO

CONTRACTUAL SERVICES WITH JACOBS TO PERFORM LANDSCAPE DESIGN PLANS,

SPECIFICATIONS AND ESTIMATES FOR THE HANAMI LINE WHICH THE TREE FOUNDATION

HAS COMMENCED DISCUSSIONS TO FUND RAISE FOR THESE SERVICES. JOHN WILL BE

DIRECTED TO RECLUSIVE HIMSELF FROM ALL BOARD MATTERS CONCERNING THE HANAMI

LINE.

DELLA GILLERAN IS THE PRINCIPLE AT MARKETING BY DESIGN THAT HAS A

MULTI-YEAR BUSINESS RELATIONSHIP WITH THE TREE FOUNDATION FOR GRAPHIC

DESIGN AND PRODUCTION SERVICES. THE BOARD UNDERSTANDS THIS RELATIONSHIP

HAS BEEN MAINTAINED TO RETAIN CONTINUITY AND CONSISTENCY IN OUR 'LOOK' AND

BRAND FOR OUR PRINTED MATERIALS. MARKETING BY DESIGN HAS ALSO MAINTAINED A

732212 09-07-17 Schedule O (Form 990 or 990-EZ) (2017)

GENEROUS LEVEL OF PRO-BONO SERVICE FOR THE TREE FOUNDATION. ALSO,

MARKETING BY DESIGN IS NOT THE SOLE PROVIDER FOR ALL TREE FOUNDATION DESIGN AND PRINT SERVICES. IN CONSIDERATION OF THE IMPORTANCE IN MAINTAINING OUR IMAGE AND BRAND IN OUR PRINT MATERIALS, MARKETING BY DESIGN WILL CONTINUE TO PROVIDE SOME BUT NOT ALL OF THE TREE FOUNDATION'S GRAPHIC AND PRINT SERVICES IN FISCAL YEAR 2018.

FORM 990, PART VI, SECTION B, LINE 11B:

FORM 990 IS PREPARED BY A FIRM OF CERTIFIED PUBLIC ACCOUNTANTS AND REVIEWED BY MANAGEMENT AND THE FINANCE COMMITTEE. ALL QUESTIONS ARE RESOLVED BEFORE FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

EACH BOARD MEMBER IS REQUIRED TO FOLLOW THE RESPONSIBILITIES AND

OBLIGATIONS SET FORTH IN THE CONFLICT OF INTEREST POLICY. SHOULD A

POTENTIAL CONFLICT OF INTEREST ARISE, THE BOARD WOULD DISCUSS THE

CIRCUMSTANCES AT THE NEXT BOARD MEETING AND, IF A CONFLICT IS FOUND TO

EXIST, DEVELOP THE APPROPRIATE CORRECTIVE ACTIONS.

FORM 990, PART VI, SECTION B, LINE 15:

THE FINANCE COMMITTEE IS CHARGED WITH REVIEWING, EVALUATING AND DETERMINING
THE COMPENSATION OF THE EXECUTIVE DIRECTOR ANNUALLY AND WHENEVER A
MODIFICATION IN COMPENSATION IS PROPOSED. THE REVIEW INCLUDES CONSIDERATION
OF PERFORMANCE AND AN APPROPRIATE CONSIDERATION OF COMPARABILITY DATA.

FORM 990, PART VI, SECTION C, LINE 19:

THE FOUNDATION'S GOVERNING DOCUMENTS, POLICIES, AUDITED FINANCIAL

STATEMENTS AND EXEMPT ORGANIZATION TAX RETURNS ARE AVAILABLE FOR INSPECTION